



# FAST FACTS

4.3

Billion CHF
Revenues

+16.8%

Including acquisitions at constant currency

+4.7%

On organic basis at constant currency

#1
Privately-owned
Fragrance & Taste
company

#1
Perfumery &
Ingredients\*

Acquisitions
Last 5 Years

10%
Invested on average in R&D (FY17-FY21)

**4,000**+
Patents

Nobel
Prize
1939

**10,000**Colleagues

**100+**Markets

Started in 1895 at Geneva



**PERFORMANCE**Industry Leader in
Fragrance & Taste

# **FIRMENICH**

A LEGACY OF:



RESPONSIBILITY
Role Model Company
in ESG Credentials



WORLD-CLASS
SCIENCE:
Leveraging Science
Leadership for the
Best of Society



### **PERFUMERY**

Fine Fragrance
Consumer Fragrances

# WHAT WE DO

POWERED BY WORLD-CLASS SCIENCE & INNOVATION



### **INGREDIENTS**

Naturals Molecules



### **TASTE & BEYOND**

Sweet Goods
Savory

THE RIGHT MOMENT Revolutionizing the Industry, Together 50+ YEARS **YEARS** YEARS YEARS d-lab **GENERATING** DIGITAL **ENHANCED** DIGITAL ECONOMY AWARD DATA **DEVELOPMENT CREATION** TOOLS **EPFL** 16 YEARS **14** YEARS **11** YEARS **24** YEARS **22** YEARS **19** YEARS Chem. Eng. PhD EPFL Firmenich ELN by PM Optimization Norvatis **Iminosugars** In vivo J-M Lehn CAMBRIDGESOFT Reformulation Computer (ChemDraw...) A Herrmann Assisted (ORCA) Vienna synthesis Fluorescent biomarkers Pro-perfumes Geneva Geneva Chaperone Kai Johnsson Geneva therapy Orléans Lausanne



# **Few Open-source contributions**

All 3D Dragon like descriptors RDKit C++

https://github.com/rdkit/rdkit

- Smiles randomization RDKit C++
- Coulumb Matrix RDKit C++
- HOSE code invariant type in RDKit C++
- RDKit javascript (rebranded last year minimalLib)
- YEeHMOP + EEM atomic "Partial Charges" RDKit Fortran / C++
- GetAtomFeatures for graph (GIN version) RDKit C++
- Pytorch: Attentive FP, DimenetPP in PyG
- Keras: GIN, AttentiveFP, DimenetPP & PAiNNs Graphs

https://github.com/rdkit/RDKitjs

https://github.com/pyg-team/pytorch\_geometric

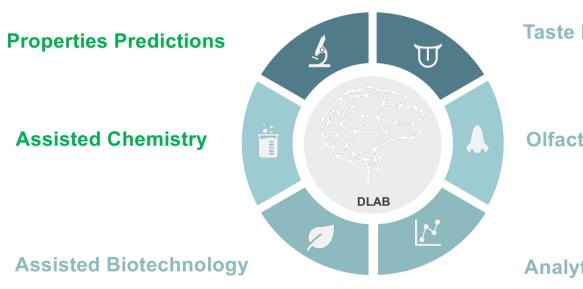
https://github.com/aimat-lab/gcnn\_keras

\*From Static representation of vectors to Dynamic autoML vector generation





# Main digitalization research activities



**Taste Receptor** 

**Olfactory Receptor** 

**Analytical Chemistry** 



**Formulation** 

# How to find missing/bad data means?

Ruddigkeit et al. Journal of Cheminformatics 2014, 6:27 http://www.jcheminf.com/content/6/1/27



### RESEARCH ARTICLE

**Open Access** 

# Expanding the fragrance chemical space for virtual screening

Lars Ruddigkeit, Mahendra Awale and Jean-Louis Reymond\*

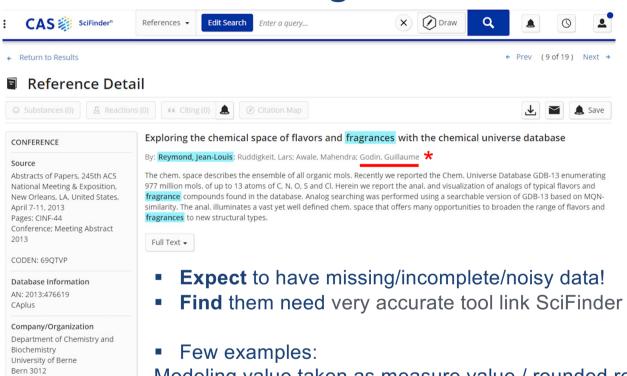
Q: Is list of authors complete?

In fact, do we know how good is our data?





# How to find missing/bad data means?



Switzerland

Publisher

American Chemical Society

**Short Answer: Yes & No** 

Modeling value taken as measure value / rounded reaction yield (40% instead of 43% / Melting Point lower than 0°C assigned to 0°C / unit issues / Boiling point bellow Melting Point / Biological measurement reproducibility





# Short review of AI / ML fundamentals : Don't read it, just do it!

### **Recent Fast Model Architectures revolution**

### From Mathematical concepts:

1967: K-Nearest Neighbour (KNN) averaging similar points

1963/1986: Multilayer perceptron (MLP)

1995: Support Vector Machine (SVM)

2001: Random forest (RF) based on random tree (1996)

2016: Extreme gradient boost (XGBoost)

### To GAFA + Universities + Companies needs:

Mainly due to hardware accessibility (GPU/TPU):

2016: Graph Neural Network (GCN) (>100 architectures in 6 years)

2019: Transformers & Natural Language Processing (NLP)

### **Strong methodology == Systematic validation**

### A good model process:

- Prepare data (inputs, targets) & remove duplicates to avoid data "leaks"
- Always think data can be noisy
- Split Data: Train / validation / test
- Compare multiple models (hyperparameters, variation, architecture, etc...)

### Pick the correct metric\*

- Classification Metrics (accuracy, precision, recall, F1-score, ROC, AUC, ...)
- Regression Metrics (MSE, MAE)
- Ranking Metrics (MRR, DCG, NDCG)
- Statistical Metrics (Correlation)
- Computer Vision Metrics (PSNR, SSIM, IoU)
- NLP Metrics (Perplexity, BLEU score)
- Deep Learning Related Metrics (Inception score, Frechet Inception distance)

### Main issues of AI / ML

### **Applicability Domain limits:**

- Difficult to control, model & database dependent
- Overfitting & non-generalization are strongly correlated
- RF can slightly overfit, while it is a general case of Neural Network (high # of parameters)

### **User Acceptante:**

- RF "explained"
- while NN are generally consider to be black box (recent trend Explainable AI)

### naturally Single model stability:

• Ensemble models improve generalization

10 for good, natur

\*\*https://towardsdatascience.com/20-popular-machine-learning-metrics-part-1-classification-regression-evaluation-metrics-1ca3e282a2ce

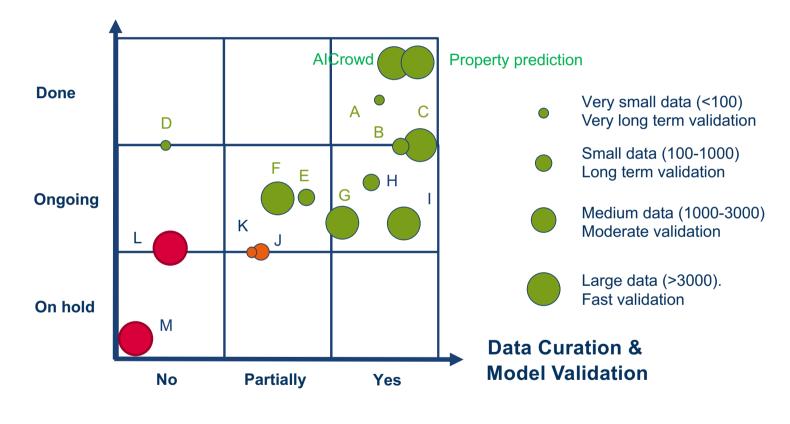
# OCHEM: Our dedicated solution for easy & robust AI / ML models

We use open OCHEM\* to benchmark models & features It gives access to

- lot of architecture
- lot of metric
- a robust validation protocol

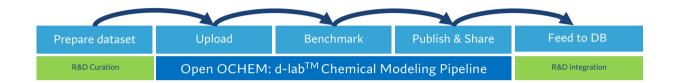


# Relation between quality/curation vs project delivery





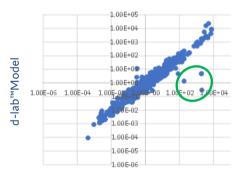
# **Open OCHEM integration at Firmenich**



### **OCHEM advantages:**

- · All in one:
  - · State of the art Firmenich Al architectures
  - · Open-source Al architectures
  - Classical ML methods for comparison
- Trust:
  - Fair performance evaluation using standardized cross validation
- Robust:
  - · Version control for models & datasets
  - Future data collection can be targeted to improve model performance where it is weak, improving experimental efficiency.

### **Henry Coefficient model**



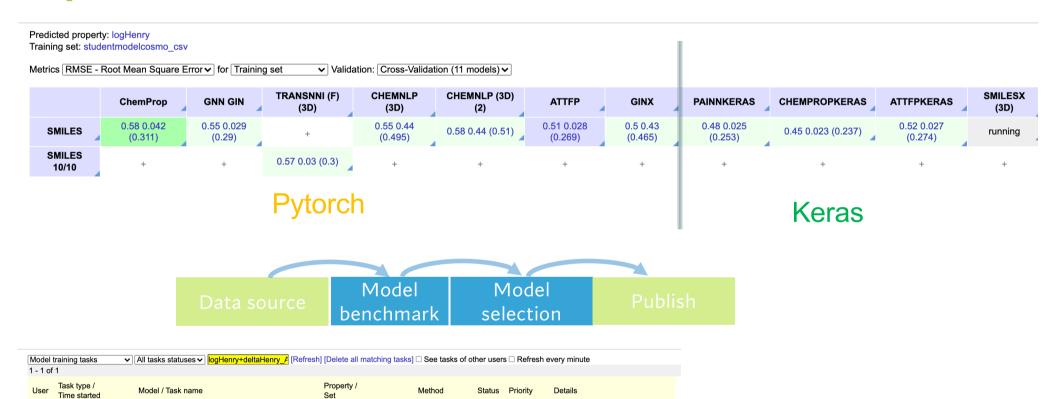
**R&D Reference Data** 

Outliers really? Human check 3 of 4 are database molecule error

13 | for good, naturally



# **OCHEM** model publication & comparison example





normal 🗸



logHenry+deltaHenry ATTFPKERAS - 1000007038

studentmodelcosmo\_csv

# MOLECULE OLFACTION



# d-lab - Let start by molecule olfaction model project

Generally, olfactive a molecule has multiple descriptors:



Sweet molecules are also



Musky molecules are also

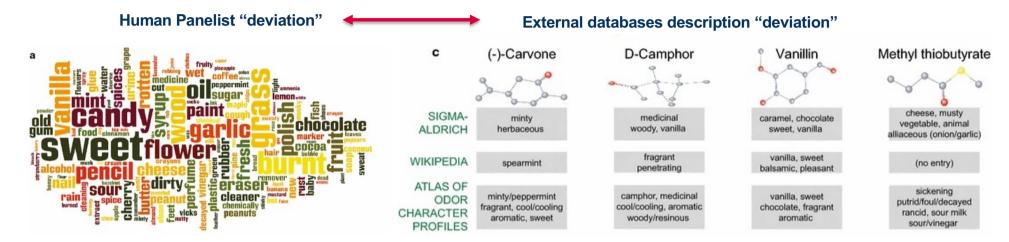
Task is a "multi label classification" you want to predict several weighted "descriptor":

- Labels are linked (some are orthogonal, but it's rarely the case)
- Labels are not always reproductible (Human's bias)





## Data unstability / interpretability



### Not identical + mixing olfactive descriptors & oral sensation & liking:

- Cooling, Pleasant are not olfactive terms

### How to qualify models coming from 2016 "Dream Challenge"\*?

for good,

- Small dataset: 480 molecules described/ not very structurally diverse
  - Applicability domain is very limited or sparse (weak)
  - · Data quality & high variability observed

# Google\* GCN approach analysis (2019)

### What change in between?

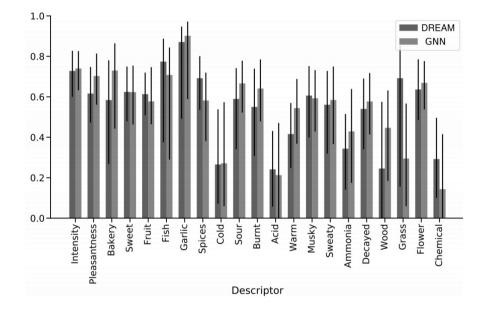
- Dataset increase:
  - 480 to 5000 molecules
- RF to Graph Neural Network

### What did not change in between?

Data quality
 SD highly instable from splits

### Conclusion:

• Very little improvement with 10x more data points





# Our simple KNN Firmenich model (2018)



### To build it:

- · Select a fingerprint aka "FP"
- Determine Olfaction terms based on closest neighbours using "FP" projection space

### Known Issues of such method:

- · Applicability domain is strictly Firmenich centered and maybe not compatible with external descriptions
- KNN is not adapted for olfaction of isomers & mixtures\*

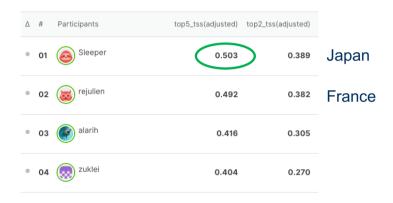
\*https://arxiv.org/pdf/2010.01027.pdf: not enough chirality in dataset (racemic mixture, unknow deviation), by removing chirality of our input molecule, we do not see prediction variation.

19 | for good, naturally



# Ask help for external open source community

### Status after round 2 on external dataset



### **Learning to Smell\***

- Dataset: (5000 training + 1000 testing) of external molecules + internal curated process
- Metric: Top5 best score other the first 3 words describing a molecule





# What happends if we change the population that describe?

### Final Best solution proposed => Random Forest



Score decreasing by 20% between round 2 to 3\*

### **Probable explainations:**

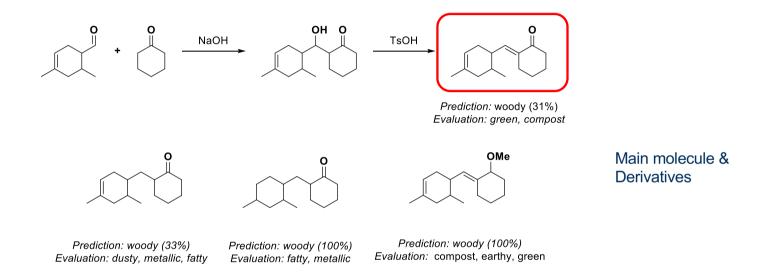
- Overfitting
- AD sharing
- SD split variability
- data expertise

### Final challenge

- Tweak dataset by adding anonymous internal molecules in Test set only:
- +10% in training set
- + 200 data point in testing set



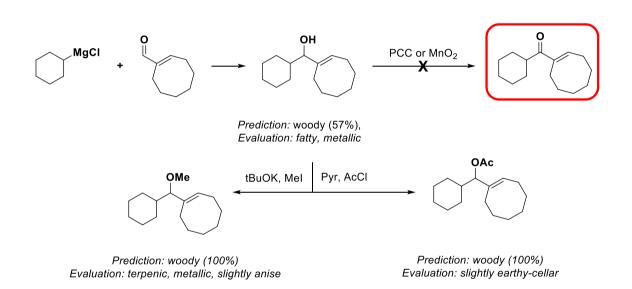
# Validation of the olfactive models: synthesis is not fast



Expected to be woody but none of them are!



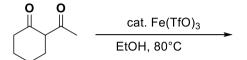
# Validation of the olfactive models: synthesis is may failed



Expected to be Woody but got Terpenic, or Earthy-Moussy instead



# Validation of the olfactive models: esters are easy to do!



Prediction: Fruity (55%), Gourmand (44%) Evaluation: fatty, oily, green, vaguely fruity



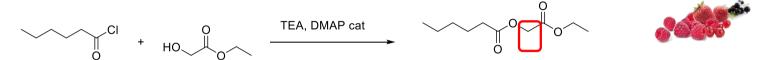
Prediction: Fruity (56%), Gourmand 43%) Evaluation: fruity, dusty, butyric,

### Fruity is simpler to predict (link to esters functions) than Woody

- Small modification have huge impact
  - ethyl 7-oxooctanoate
  - methyl 7-oxooctanoate



# Validation of the olfactive models: esters are easy to do?



Prediction: Fruity (38%), Animalic (31%), gourmand (29%)

Evaluation: fruity, tutti frutt

Prediction: Fruity (55%), Gourmand (44%)

Evaluation: odorless

### Model cannot deal with odour cut-off of high MW (C10→C14):

"Applicability Domain limit reached" "Fruity to Odorless"



# Our solution for robust AI / ML experience

Prediction: Floral (28%), Gourmand (26%), Leathery (24%), Animalic (20%) Evaluation: animal-fecal, metallic, dusty, almond-benzoic

Prediction: Gourmand (45%), Floral (54%) Evaluation: rose, phenylacetic, honey

Prediction: Floral (57%), Gourmand (42%) Evaluation: almost odorless, slightly metallic

### Model cannot deal with odour cut-off of high MW (C10→C14):

"Applicability Domain limit reached" Evolution of the response with MW is very high even if the "fragments are similar"



# Final result using real validation

Expert vs Model Matching	No	One	Several	Perfect
Evaluated ratio	48%	37%	13%	1%

internal validation results was carried done by experts (Perfumery division)

### Alignment with:

• Google\*: F1 score = 36%

• AlCrowd\*\*: 40% Top5 best score





# 7 FORMULA GENERATION

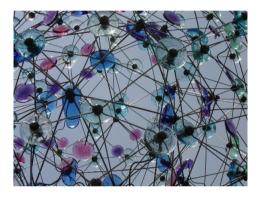


# AI in art and sensory





# What was the goals?



> Assisting Perfumer and Flavorist



>Increasing Firmenich's signature



> Enhance creativity and authenticity



# d-lab - Building the Al Advantage



### Our vision:

"To augment human creativity using leading edge technologies, to accelerate innovation and create winning solutions for our customers, ethically."

### 3 characteristics

- Safe and agile
- Ethical
- High tech



Winner of the Digital Innovation of the year 2021

# Final result using real validation

## Al formula generator

•A machine learning model able to generate formula integrating multiple constraints



Database continuous integration



# **Generator for Flavors**



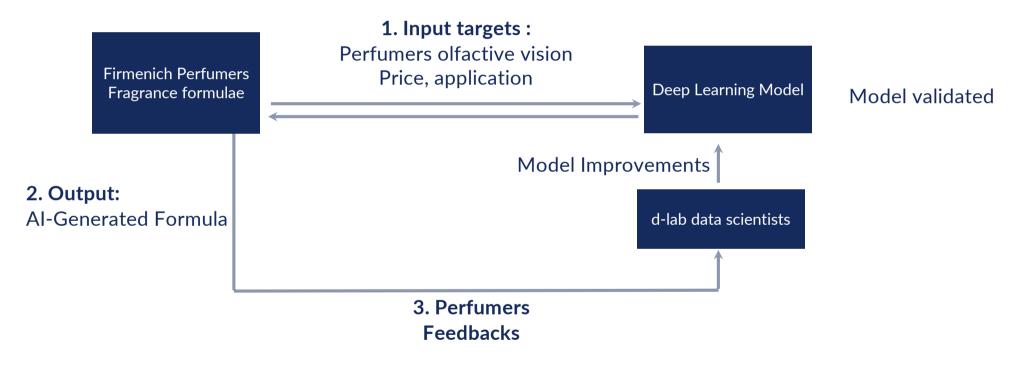
**Today up to 19 Tonalitites in Production** 



Al BEEF: lightly grilled



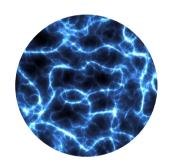
# How are we working?





# How is it working?

Leveraging data from Firmenich's databases and use advanced techniques of statistics, mathematical modelling, data mining and machine learning (AI)



Formula similarity



Ingredient Knownledge



Optimization



Evaluation and Continuous improvement





# **Generator Interaction by Keywords**

- Application: Shampoo, Soaps, Fine Fragrance, etc...
- Olfactive Descriptors: «Floral: 3», «Fruity: 4», «Vanilla: 2», etc
  - The weights in front of the descriptors correspond to the strength of a particular olfactive description.
- Target Price (CC)
- Sustainability: biodeg, carbon renewable

- ...



# FINDINGS



# **Pillars of Success**

### People & culture

Open-mindedness, OK to fail, agile, owning

### Interaction with business

Building cross-disciplinary agile teams, involving business from day one

### **Skills**

Understanding fundamentals – it's not just about doing a train/test split

### Tech

This is at the core – but not an end in itself



# **Final thoughts**

You need both low-hanging fruit and moonshots





### Innovative Craftsmanship in Fragrances, Taste and Beyond

FAMILY OWNED, FOUNDED IN GENEVA, 1895